## Summary of conversion for CONSIS drugs (May 2022)



| Fastest Mover<br>Drugs | All Drugs in<br>CONSIS | # drugs Apo | % drugs<br>APO | # drugs<br>Sandoz | # drugs other | Stay in the same channel | % stay in same channel |
|------------------------|------------------------|-------------|----------------|-------------------|---------------|--------------------------|------------------------|
| Top 25%                | 30                     | 24          | 80%            | 22                | 2             | 16                       | 67%                    |
| 26% - 50%              | 89                     | 54          | 61%            | 39                | 15            | 37                       | 69%                    |
| 51% - 80%              | 241                    | 103         | 43%            | 69                | 34            | 63                       | 61%                    |
| Total                  | 360                    | 181         |                | 130               | 51            | 116                      | 64%                    |
| %                      |                        | 50%         |                | 36%               | 14%           | 64%                      |                        |

Notes This summary is based on the mapping data

Channel height is directly linked to the best channel based on the dimensions provided by the suppliers

The recommendation of what stays in the same channel, is based on the dimensions and not what is set up in individual machines

The fastest mover data is based on the averages across multiple sites, for a pharmacy with smaller machines, some of these drugs may be in your slow mover drawers